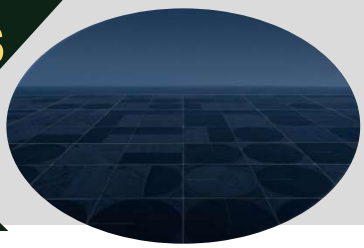
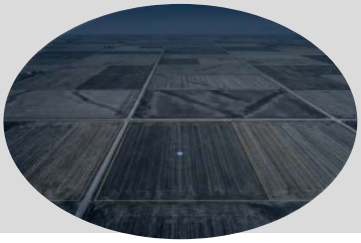
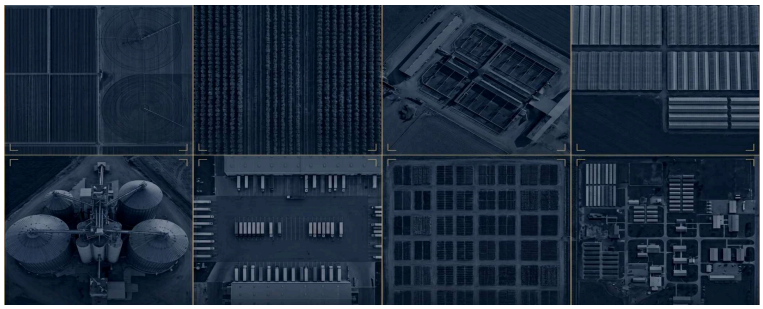
https://www.jmjagritech.com

CAPABILITIES STATEMENT





JMJ AgriTech (a DBA of JMJ Consultants, Inc., an SBA 8(a) certified Michigan firm) delivers enterprise and government-ready agricultural technology integration — combining drones, AI, IoT, geospatial data and enterprise systems into customer-owned operating infrastructure, led by a former CIO with 25+ years of systems-integration experience.



Company Data

- **Legal:** JMJ Consultants, Inc. | **DBA:** JMJ AgriTech
- **UEI:** HK3PWPK4XX17 | **CAGE:** 8FPK5
- **Certifications:** SBA 8(a)
- **HQ:** 4444 2nd Ave, Ste 5012, Detroit, MI 48201-1216
- **CA Registered Office:** Laguna Hills, CA 92637
- **Email:** info@teamjmj.com | **Web:** jmjagritech.com
- **Established:** July 25, 2018 | **Structure:** Michigan C Corporation
- **SAM.gov:** Active | **State vendor:** SIGMA VSS VS0148273

Core Competencies

Integrated, government-ready AgriTech for commercial, state and federal programs:

- **AI & Crop Intelligence:** AI solution design (Microsoft Copilot, Claude, Google AI Studio) for crop imagery analysis, disease detection and yield forecasting, with governed model operations.
- **Drone & UAV Program Integration:** mapping, scouting and survey program design and data integration; flight operations by FAA-certified remote pilots.
- **Customer-Owned Data Architecture:** geospatial pipelines (PostGIS), sensor-to-ERP integration; customers retain ownership of data.
- **Precision Agriculture & IoT:** design and integration of variable-rate prescriptions, yield mapping, sensor networks and smart-irrigation monitoring.
- **Program Management & Integration:** PMO governance (JMJ SDM), enterprise systems and workflow integration, test management and knowledge transfer.
- **Cybersecurity & Compliance:** CMMC Level 1 Self-Assessment; NIST SP 800-171 practices, System Security Plan, POA&M management.

NAICS Codes

541519 — Other Computer Related Services (*Primary*); 541512, 541690, 541715

Differentiators

- **SBA 8(a) certified;** set-aside and sole-source eligibility subject to each opportunity's requirements.
- **Sovereign by Design:** customers retain ownership of operational data and architecture.
- **Integrated Delivery:** drones, AI, IoT, data and enterprise workflows under one accountable program lead.
- **NDAA-Aware Sourcing:** UAS sourcing for federal work screened against NDAA §848 and Blue UAS requirements.
- **Former CIO leadership;** 25+ years in multi-vendor enterprise and government programs; State of Michigan DTMB delivery experience.
- **U.S. Presence:** Detroit, MI (HQ); California registered office.

Past Performance (as Subcontractor)

BMC Software, Expert Services (2021–2023)
Project management for BMC Remedy ITSM engagements at BNY Mellon and Blue Cross Blue Shield of Alabama.

PACCAR / ORRBA (via Agile Technologies, 2019–2021)
Agile delivery, program planning, budgeting/forecasting and capacity planning.

3M (via Cognizant, 2018–2019)
PMO governance and process standards across the enterprise portfolio.

JMJ's past performance to date is in enterprise IT and program management, delivered as a subcontractor; JMJ AgriTech applies that integration and governance discipline to agriculture. JMJ has not performed as a prime contractor.

Key Personnel Experience

State of Michigan DTMB – SIGMA ERP (2016–2017)
One of eight Senior PMs on the statewide program; integration across 19 agencies.

General Motors Global Supply Chain (2000–2008)
Senior PM for procurement, logistics and supplier systems; contributed to the SDP21 lifecycle methodology.

Reflects work performed by JMJ's principal before JMJ's founding (July 2018) or through other firms; it is not JMJ corporate past performance.

Points of Contact

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